

Marketing Communications Coordinator

Grade: 8

Reports to: Assistant Director of Marketing **Job Status:** Exempt, Full-Time **Department:** Marketing **Approval Date:** July 2018

Job Summary:

The primary responsibility of this position is to support the development and implementation of strategic initiatives and processes to advance the Aquarium's visibility, increase brand awareness, strengthen impact, and lead to long-term sustainability through internal and external communications and community representation. The key objective for this role is to build revenue through driving attendance, encouraging memberships and renewals and to increase donations. It is critical the candidate for this role be able to measure and report on performance of initiatives.

Essential Functions:

- Works with the Director of Marketing and Assistant Director of Marketing to develop and implement email communication strategies to continue to grow the Aquarium's audience and engagement.
- Works with Director of Marketing and Assistant Director of Marketing to create reporting plans in order to test and measure success of marketing initiatives and produce regular performance reports.
- Responsible for managing the process flow for projects, campaigns, programs and/or events for multiple departments or designated focus areas to ensure efficiency.
- Serves as the primary editor for projects within designated focus areas and follows appropriate processes for approval prior to external distribution.
- Responsible for collecting, writing, producing, and distributing Aquarium content that reinforces strategic initiatives and mission.
- Acts as an internal communicator responsible for attending departmental meetings and providing communication, support and strategic planning for upcoming initiatives or activities.
- Assists in preparing and monitoring additional budgets as directed.
- Utilizes reporting software to create and share performance data pertaining to social media and e-communications.
- Assists with maintaining and updating the Aquarium website.
- Attends Aquarium outreach or events that promote programs or initiatives within designated focus areas (example: conservation, Sea Turtle Care Center, Good Catch, education).
- Attends Aquarium events that support departmental initiatives such as After Hours and other evening special events.
- Liaises with key partners and vendors, as well as Aquarium program or project managers, to market the Aquarium's strategic initiatives and programs.
- Assists in researching and identifying new growth strategies and trends, as well as business opportunities or partnerships, to increase brand awareness among targeted audiences.
- Conducts assessments or pilot test groups for new initiatives.

Other Duties and Responsibilities:

- Develop a good working relationship with vendors and community partners.
- Night and weekend project work.
- Other duties as assigned.

Knowledge, Skills and Abilities:

- Self-starter; takes initiative; and ability to work independently and as part of a team.
- Ability to stay positive while working in a fast-paced, ever-changing environment.
- Strong communication and interpersonal skills.
- Excellent written, verbal and analytical skills.
- Must possess a strong knowledge of marketing practices.
- Working knowledge of natural search and content marketing.
- Work experience in an earned media or social media role.
- Experience with WordPress, other CMS or website management.
- Must possess basic working experience with photography and video.
- Must possess basic working experience with Microsoft Desktop O.S. and Office.

Education and Experience Required:

- Bachelor's degree in marketing, communications, public relations or related field.
- 3 years of professional experience.
- Previous agency experience preferred.
- Not-for-profit experience preferred.

Licenses and Certifications Required:

Valid Driver's License

Physical Requirements:

Requires average: Walking; Bending/Stooping/Crouching; Climbing ladders; Climbing heights (8') est.; Carrying (up to 50 lbs.) etc.; Lifting (up to 50 lbs.) etc.; Sitting; Kneeling; Balancing; Pushing & Pulling; Crawling

Working Conditions:

- Office environment.
- Some repetitive work.
- May require overnight travel. Also, may require conference travel.
- Requires on call duty managing social media accounts.
- May require late nights or weekend work.
- 70% of work requires typing on keyboard.

The above statements are intended to describe the general nature and level of work performed by people assigned to this classification. They are not construed to be an exhaustive list of all job duties performed by the personnel classified.

The Aquarium is an "at-will" employer, and as such, employment with the Aquarium is not for a fixed term, or definite period and may be terminated at the will of either party, with or without cause, and without prior notice.