

2016 ANNUAL REPORT



In the end, we will conserve only what we love. We will love only what we understand. We will understand only what we are taught. Baba Dioum The South Carolina Aquarium is a not-for-profit organization whose mission is to inspire conservation of the natural world by exhibiting and caring for animals, by excelling in education and research, and by providing an exceptional visitor experience.

SENIOR LEADERSHIP

Dear Friends,

Rising to the occasion. Delivering on our promises. Leading the way.

Those are the challenges the South Carolina Aquarium embraced in fulfilling its mission this past year. With so much at stake – risk from rising seas and changing climate, endangered species facing extinction, children in need of information and inspiration – how could we not?

Thanks to the generous support of our Watershed investors, we launched a formal conservation department and hired our very first Director of Conservation. We opened a stunning new exhibit on the harbor, Shark Shallows, to demystify sharks and draw attention to their alarming devastation in the wild. We opened our doors even wider to the community, creating greater access to communities in need and to children from around the state.

We even challenged our own assumptions about the inherent role of an aquarium in this century in the stirring Holland Lifelong Learning series finale, which asked the question, "Why do zoos and aquariums matter?" The resounding chorus of acclaim – and direct challenge – reminded us of how high the stakes are and how greatly we are needed at this watershed moment in our history.

Thanks to you, our community of supporters, we will continue to answer the call. And our best work is yet to come.

Sincerely,

Kevin Mills President and CEO, *South Carolina Aquarium*



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Dear Friends,

Reflecting on the past year, it is challenging to overstate the remarkable transformations that have occurred at the South Carolina Aquarium.

The 2015-2016 season witnessed the opening of Shark Shallows, a thrilling interactive experience spotlighting the global plight of sharks. This season also witnessed the launch of the Aquarium's first dedicated conservation department, which has delivered a series of groundbreaking programs addressing our region's most pressing concerns, from rising sea levels to the crisis of plastic pollution.

Our world-renowned Sea Turtle Care Center[™] admitted a record number of patients, and we completed a \$5 million capital campaign to expand our Sea Turtle Hospital into a state-of-the-art living exhibit, Zucker Family Sea Turtle Recovery[™], which is slated to open in May 2017. We launched our first adult learning series, the inaugural season of Holland Lifelong Learning, which culminated in an exceptional panel presentation featuring conservation luminary Dr. Sylvia Earle.

Equally as important, we have continued to inspire and excite every guest who crosses our threshold. We have bonded families, schools and communities through the power of learning. We have connected students of all ages with natural science in lifechanging ways – building curiosity and wonder, and a fresh dedication to protecting the natural world.

As this report reveals, the Aquarium is stronger than ever and boldly realizing our institutional vision of connecting people with water, wildlife and wild places.

We look forward to seeing you and yours, early and often, in the year ahead.

Sincerely,

Jonathan M. Zucker Board Chairman, South Carolina Aquarium



AN AQUARIUM FOR ALL

In 2015, the South Carolina Aquarium touched the lives of more than 200 people during Dreamnight, an after-hours event that welcomed young patients with serious health concerns and their families. We were pleased to partner with MUSC Children's Hospital to create a special and enduring experience and an enriching opportunity.

We are dedicated to our local community, and we believe that all people should have access to the wonder of our natural world. The Angelfish Fund enables us to welcome children and their families to the Aquarium, regardless of limitations that may otherwise affect their ability to visit us.



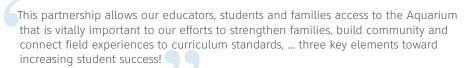
COMMUNITY IMPACT

6,382 people were provided with complimentary open access opportunities

COMMUNITY PARTNERSHIPS

Created open access opportunities in cooperation with the following community partners:

- Charleston Promise Neighborhood
- Chucktown Squash
- Engaging Creative Minds
- First Day Festival
- MUSC Children's Hospital
- Windwood Farm Home for Children



Sherrie Snipes-Williams Chief Executive Officer, Charleston Promise Neighborhood





EMPOWERING A GENERATION

When a former student showed his classmates a video of sea turtle hatchlings, Laura Duncan saw an opportunity to teach her first graders about environmental impact. That year, Laura's students set out on a mission to educate their school and to raise money for the Aquarium's Sea Turtle Care Center[™]. Her students spent their time researching sea turtles, talking with experts, and making public service announcements and posters. This year, she wanted to do more than just raise awareness – she wanted to sell a product that directly impacts the sea turtles her students have come to love. For someone who hasn't used plastic bags in seven years, the decision to create reusable bags was easy. "It isn't just about the product, but it's also about awareness of sea turtle hazards. We wanted to be proactive with our efforts," Laura says. This class fundraising project that started years ago has grown into a school-wide effort to save sea turtles and make a positive impact on the environment. "Whether it is by researching books and videos, by creating the morning school commercials, or by designing the logos and products we sell, so many people at school are helping these students make a difference," Laura says. "We can't undo what we've already done, but we can make a difference going forward, and we know it needs to start with the next generation."

DISTANCE EDUCATION

5,705

people served through our traveling Aquarium Rovers program

495

students served through our new distance learning program using videoconferencing technology

TOP FUNDRAISING by Community Ambassadors

- Island Turtle Team
 Jammin' for Jammer
- Fripp Island Turtle Patrol Turtle Crawl 5K run
- Garden City SCUTE ongoing fundraising
- Charleston Day School Read-a-thon
- Belton Elementary School Read-a-thon
- Ballentine Elementary School reusable shopping bags
- Jennifer Oliverio Triathlon
- Sea Turtle Getaways
 percent of reservations





TRANSPORTING PRECIOUS CARGO

In 2015, on the heels of Mercedes-Benz Vans' announcement that it was expanding its Charleston County facility, the company also invested in the Aquarium's upcoming exhibit, Zucker Family Sea Turtle Recovery™.

"Just as sustainability is part of our vehicle design and production process, it is a part of our involvement in the Charleston community as well," said Mercedes-Benz Vans CEO Michael Balke. From now on, you will see the Aquarium's sea turtle patients returning home in a custom, upfitted 4x4 Mercedes-Benz Sprinter Van, designed to transport some of our largest loggerhead patients back to their natural habitat.

"Charleston is where commerce and conservation meet," says Balke. The new Sprinter Van will comply with federal regulations in place to protect endangered species during transport.



Opening in May 2017, Zucker Family Sea Turtle Recovery[™] will double the capacity of our current Sea Turtle Hospital and will provide an interactive learning landscape that will boldly tell this critical conservation story, focusing on the inspirational process of care and rehabilitation.

SEA TURTLE CARE CENTERTM Between April 1, 2015 - March 31, 2016:

35

patients admitted, including three species of sea turtles – loggerhead, Kemp's ridley and green

28

released sea turtles

200

total sea turtles rehabilitated and released as of August 26, 2016



A YEAR IN REVIEW



It Starts in the Classroom

Thanks to the support of the PNC Foundation, Aquarium Rovers launched its early learning initiative and reached more than 2,783 preschoolers in its inaugural year.



A Gathering of Thought Leaders

Young, passionate local conservationist Suzette Head meets her hero, oceanographer and explorer Sylvia Earle, at a Holland Lifelong Learning event.

The Holland Lifelong Learning Finale panelists addressed the question, "Why do zoos and aquariums matter?"

From left to right: Kevin Mills, South Carolina Aquarium Julie Packard, Monterey Bay Aquarium Jeanne Gang, Studio Gang Dr. Sylvia Earle Scott Corwon, IMPACTS Dr. Jeffrey Bonner, Saint Louis Zoo Dr. Alejandro Grajal, Chicago Zoological Society



A YEAR IN REVIEW



A Hands-On Experience With the opening of Shark Shallows, guests explore the world of the ocean's apex predator by coming fingers to fins with sharks and rays.



Shaping Future Leaders The STEM College and Career Conference, sponsored by Boeing South Carolina, inspired 158 young people to explore career opportunities in science, technology, engineering and math fields.



A YEAR IN REVIEW



Against All Odds

Against All Odds Once deemed non-releasable due to neurological blindness, loggerhead turtle Boyles was returned to the wild after volunteer Barb Gobien spent four months providing him with daily therapy.



Saving a Species

Aquarium staff worked toward the conservation of endangered species like the robust redhorse, a freshwater fish that was nearing extinction a few years ago. Conservation efforts have set this species on the path to recovery.



\$250,000 + DONORS

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Members of the Nautilus Society have pledged their support to the James L. Ferguson Permanent Endowment ensuring the South Carolina Aquarium will be a source of magic and wonder for generations. We are thankful to these individuals who have included the Aquarium in their estate plans.

Jim and Esther Ferguson Dr. and Mrs. Dennis Gettelfinger Richard and Karen Sherwood

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Cassandra Abood AHS Marine Science Students Lola Barden Dinah Barthelmess Kristen Beach Belton Elementary School Betty Berainski Bill's Birthday Jenatha Boose G & G Bowman Ashley Bradt for a great personalized tour Claudia Brown Jeffrey Brown's Birthday Pamela Brown Kathleen Burkett, turtle lover Kate Bvrd JuJu Causev All children who have never seen the beauty of the ocean Melissa Clifford Whitney Daniel Janis Dempsev Zack Demur Barbara and Stephen Demusz of Little River. SC Donny & Dylan Mrs. Duncan Edith and Leland Kvlie Fackrell Meghan Galipeau, Charmiane Wozniak and Kelly Thorvalson Dr. Justin Gass Marzio Gillis Virginia Goldsmith My Grandchildren Ronda & Robert Greaves Dr. and Mrs. Alan E. Green Jordan Grosh's 7th Birthday Mr. & Mrs. Jeff Hagedorn Ethan Hall's Birthday "Happy Birthday!" Elisabeth Harden - Merry Christmas Seguoia Harper The Harris Family Helping others The Hunting Island Sea Turtle Conservation Project Christ Jesus Sunnie Jones Jordan's Birthday Rachel Kalisperis Susanna Keller Kate Kipp's Birthday Mary Alice Kruezi Lazarus the sea turtle Violet Audrev Mae

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MEMORIAL GIFTS

Silverio Almeida William R. Bradshaw, Jr. Jonathan Clarke Robert E. "Bob" Clarke, II Shelby Clifton Jack V Friedman Jack and Vivian Friedman Anne Dezell Henlay JoAnn Humphreys Cvnthia Hurd Paul W. Ingram, beloved grandfather of Lauren and Blake Ellis Christ Jesus Our Katie Heidel Lentz Mary MacKinnon Marlev Chris Marlowe Christy McCue Beth A. MacDonald Sandra B Moore Glenn Rhodes Grace Rhodes Catherine Rutolo Buddy Satterfield Dan Schiffer Daniel Schiffer Mr. Charles Seignious Way The Third, my brother in law, Mr. and Mrs. JC Long and my parents and in laws, Mr. and Mrs. Roy Garrett, Jr. and Mr. and Mrs. James Wimberly. May God Keep Them Always. Arthur Sieael Mildred & Irvin Sigafoos Thomas Slade Dozier, Jr. Rov Stacev Catherine Stuhr Jennifer Mary Falk Warner WC Warren Robert A. Weise

VOLUNTEERS

5,000+ HOURS Sherry Fox James Hubbell Diane Lauritsen

2,500 - 4,999 HOURS

Jerry Bateman Pamela Bateman Barbara Bergwerf John Bole Karl Bunch Susan Elliott John Fee William Fetzer Charles Fox Amy Funderburk Patricia Henley Mike Henry Jeff Hooven Donald Jones Lois lones Robert Juzups Eric Kent Edward Manigault Harry Polychron Judy Roberts George "Buck" Stackhouse Louis Steinke Al Straub Jane Swing John Swink

Karl Von Mutius

Hal Wynne

Donors in italics signify a matching gift company.

The South Carolina Aquarium is a 501(c)(3) not-for-profit organization and relies on the generosity of individuals, foundations and corporations.

DONOR PROFILE: Scott and Jordana Snider

Scott and Jordana Snider met after college while pursuing careers in wildlife documentary filmmaking. They first worked together on the series "Tales from Belize" for National Geographic. They had an adventurous year exploring the jungle, coral reefs, and Mayan ruins of Belize, during which she served as associate producer and he as a cinematographer. After they were married, Scott and Jordana relocated to Charleston. They both had a passion for the natural world, so when a friend invited them to join the South Carolina Aquarium Alliance in 2003, they accepted.



Jordana was volunteering with the Folly Beach Turtle Team in 2009 when she

discovered that the Aquarium was seeking funds for a new radiograph in the medical lab. She and Scott felt inspired to get more involved and graciously provided the final funds to acquire the equipment. It was during that time that Jordana met Sea Turtle Care Center[™] manager Kelly Thorvalson and learned more about the Sea Turtle Hospital. Having previously served as a volunteer at the National Aquarium, Jordana decided to dedicate her time to volunteering in the hospital and now serves as the official videographer for the Sea Turtle Hospital.

Jordana is still a member of the Ocean Alliance, and Scott now serves on the Aquarium board of directors. The Sniders have been wonderful supporters of the Aquarium's mission and programming and made an inspiring leadership gift of support to Zucker Family Sea Turtle Recovery[™].

Scott and Jordana are the proud parents of three beautiful girls, who have also become involved with the Aquarium through their schools. We are grateful for the support of the Sniders and honored to count them a part of our Aquarium family.



REVENUE

Total Revenue	\$12,028,268
Other Income	148,234
Investment Income	2,627
Program Revenue	192,800
Fundraising Events	251,428
Facility Rentals	375,780
Concessions	622,187
Membership	1,176,491
Contributions and Grants	3,615,390
Admissions	\$5,643,331



EXPENSES

	Husbandry	\$1,286,621
	Facilities	1,259,163
	Education	895,117
	Conservation	392,138
	External Affairs	1,937,357
	Guest & Member Programs	1,721,679
	Total Program Services	7,492,075
	Total Program Services Supporting Services	7,492,075
	5	
2	Supporting Services	
	Supporting Services Exec., Finance and Admin.	1,720,433



OUR FUTURE

More than ever, communities from coast to coast are seeking something more from aquariums.

In a time of increased distraction and isolation, they are seeking a community. In a time of environmental decline, they are seeking a voice for preservation. As cuts in education spending rise, they are seeking a temple for transformational learning, and they are yearning for a guide to the natural world. The South Carolina Aquarium is rising to these challenges – every one of them. We are becoming much more than a static exhibition environment. We are a classroom. A convener. A hospital. A space to gather and to connect.

We are becoming the aquarium of the future. This is what is needed, and we are responding.

INVEST IN THIS WATERSHED MOMENT.

To find out how to make an individual, planned, corporate or foundation gift, call our Advancement office at (843) 579-8595 or visit scaquarium.org/give.



100 Aquarium Wharf Charleston, SC 29401 (843) 577-FISH (3474)

CONSERVATION MATTERS

This publication is printed on environmentally friendly Rolland Enviro[™] Satin paper and manufactured using biogas. Biogas is produced from the decomposition of landfill waste. As a result, we have saved:

15

trees covering the size of about 1 tennis court

14,825 gallons of water

1,517 pounds of waste

4,975 pounds of CO, or 9,434 miles driven

6

pounds of NOx or emissions of one truck during 9 days

62,365 60W lightbulbs burning for one hour